**SUBJECT LIST**

**EMBA/MBA (Evening) Programs**

Kohat - Islamabad - Lahore - Peshawar – Faisalabad – Karachi

*Effective: Spring Quarter 2011*

<table>
<thead>
<tr>
<th>Quarter</th>
<th>General Management</th>
<th>Human Resource Management</th>
<th>Finance &amp; Accounting</th>
<th>Banking &amp; Finance</th>
</tr>
</thead>
</table>
| **1st Quarter** | • Organizational Communication  
• Principles of Management | • Organizational Communication  
• Principles of Management | • Organizational Communication  
• Principles of Management | • Organizational Communication  
• Principles of Management |
| **2nd Quarter** | • Research Methods  
• Organization Theory  
• Project Management Fundamentals | • Research Methods  
• Organization Theory  
• Project Management Fundamentals | • Research Methods  
• Financial Accounting  
• Project Management Fundamentals | • Research Methods  
• Financial Accounting  
• Project Management Fundamentals |
| **3rd Quarter** | • Organizational Behavior – I  
• Leadership | • Organizational Behavior – I  
• Leadership | • Organizational Behavior – I  
• Financial Management | • Organizational Behavior – I  
• Financial Management |
| **4th Quarter** | • Organizational Behavior-II  
• Motivation  
• Total Quality Management | • Organizational Behavior-II  
• Motivation  
• Total Quality Management | • Organizational Behavior-II  
• Financial Analysis  
• Financial Institutions | • Organizational Behavior-II  
• Financial Analysis  
• Financial Institutions |
| **5th Quarter** | • Financial Accounting  
• Organizational Change | • Financial Accounting  
• Organizational Change | • Principles of Marketing  
• Advanced Fin. Accounting-I | • Principles of Marketing  
• Advanced Fin. Accounting-I |
| **6th Quarter** | • Basic Finance  
• Decision Making  
• International Management | • Basic Finance  
• Decision Making  
• International Management | • Advanced Fin. Accounting-II  
• Managerial Accounting  
• International Management | • International Banking  
• Services Marketing  
• International Management |
| **7th Quarter** | • Human Resource Management –I  
• Human Resource Development  
• Project | • Human Resource Management –I  
• Human Resource Development  
• Project | • Human Resource Management –I  
• Advanced Financial Management  
• Project | • Human Resource Management –I  
• Advanced Financial Management  
• Project |
| **8th Quarter** | • Human Resource Management-II  
• Strategic Management  
• Management of Training | • Human Resource Management-II  
• Strategic Management  
• Management of Training | • Human Resource Management-II  
• Strategic Management  
• Investment Management | • Human Resource Management-II  
• Strategic Management  
• Investment Management |

*Executive MBA Completed*

| Quarter | Business Mathematics  
Negotiation Strategies | Business Mathematics  
Recruitment & Selection | Business Mathematics  
Cost Accounting-I | Business Mathematics  
Commercial Banking |
|---------|----------------------|----------------------|----------------------|----------------------|
| **9th Quarter** | • Business Statistics  
Managing Performance | • Business Statistics  
Managing Performance | • Business Statistics  
Cost Accounting-II | • Business Statistics  
Mgt. of Financial Services |
| **10th Quarter** | • Principles of Economics  
Conflict Management | • Principles of Economics  
Compensation Management | • Principles of Economics  
Auditing | • Principles of Economics  
Auditing |
| **11th Quarter** | • Management Information Systems  
Organizational Development | • Management Information Systems  
Organizational Development | • Management Information Systems  
Corporate Taxation | • Management Information Systems  
Corporate Taxation |
| **12th Quarter** | • Knowledge Management  
Entrepreneurship | • Knowledge Management  
Entrepreneurship | • Knowledge Management  
Entrepreneurship | • Knowledge Management  
Entrepreneurship |
| **13th Quarter** | • Master Thesis (1.5 years) 6 months  
Internship (2.5/3.5 years) 3 months | • Master Thesis (1.5 years) 6 months  
Internship (2.5/3.5 years) 3 months | • Master Thesis (1.5 years) 6 months  
Internship (2.5/3.5 years) 3 months | • Master Thesis (1.5 years) 6 months  
Internship (2.5/3.5 years) 3 months |
| **14th Quarter** | • Business Mathematics  
Negotiation Strategies | • Business Mathematics  
Recruitment & Selection | • Business Mathematics  
Cost Accounting-I | • Business Mathematics  
Commercial Banking |
<table>
<thead>
<tr>
<th>Quarter</th>
<th>Project Management</th>
<th>Marketing</th>
<th>Environment Management</th>
<th>Development Studies</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Quarter</td>
<td>Organizational Communication, Principles of Management</td>
<td>Organizational Communication, Principles of Management</td>
<td>Organizational Communication, Principles of Management</td>
<td>Organizational Communication, Principles of Management</td>
</tr>
<tr>
<td>2nd Quarter</td>
<td>Research Methods, Project Appraisal, Project Management Fundamentals</td>
<td>Research Methods, Principles of Marketing, Project Management Fundamentals</td>
<td>Research Methods, Project Appraisal, Project Management Fundamentals</td>
<td>Research Methods, Principles of Marketing, Project Management Fundamentals</td>
</tr>
<tr>
<td>6th Quarter</td>
<td>Basic Finance, Decision Making, International Management</td>
<td>Basic Finance, Sales Management, Principles of Advertising</td>
<td>Basic Finance, Decision Making, Int. to Development Studies</td>
<td>Basic Finance, Decision Making, Int. to Development Studies</td>
</tr>
</tbody>
</table>

* Executive MBA Completed *

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>9th Quarter</td>
<td>Business Mathematics, Negotiation Strategies</td>
</tr>
<tr>
<td>10th Quarter</td>
<td>Business Statistics, Managing Performance</td>
</tr>
<tr>
<td>11th Quarter</td>
<td>Principles of Economics, Conflict Management</td>
</tr>
<tr>
<td>12th Quarter</td>
<td>Management Information Systems, Project Risk Management</td>
</tr>
<tr>
<td>13th Quarter</td>
<td>Knowledge Management, Entrepreneurship</td>
</tr>
<tr>
<td>14th Quarter</td>
<td>Master Thesis (1.5 years) 6 months, Internship (2.5/3.5 years) 3 months</td>
</tr>
</tbody>
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Effective: Spring Quarter 2011
## SUBJECT LIST

**EMBA/MBA (Evening) Programs**

Kohat - Islamabad - Lahore - Peshawar – Faisalabad – Karachi

Effective: Spring Quarter 2011

**EMBA**: 2 years (Quarter 1 – 8)

**MBA (Evening)**: 3.5 years (Quarter 1 – 14)

**MBA (Evening)**: 2.5 years (Quarter 1 – 8, 13 & 14)

**MBA (Evening)**: 1.5 years (Quarters, 3, 4, 7, 8 & 14)

### Hotel & Tourism Management

<table>
<thead>
<tr>
<th>Quarter</th>
<th>MIS/IT</th>
<th>Health Management</th>
<th>Disaster Risk Management</th>
</tr>
</thead>
</table>
| 1st Quarter | • Organizational Communication  
• Principles of Management | • Organizational Communication  
• Principles of Management | • Organizational Communication  
• Principles of Management |
| 2nd Quarter | • Research Methods  
• Principles of Marketing  
• Project Management Fundamentals | • Research Methods  
• Project Appraisal  
• Project Management Fundamentals | • Research Methods  
• Project Appraisal  
• Project Management Fundamentals |
| 3rd Quarter | • Organizational Behavior – I  
• Travel & Tourism Management  
• Int. to Information Technology | • Organizational Behavior – I  
• Leadership | • Fund. of Disaster Risk Management  
• Principles of Disaster Management |
| 4th Quarter | • Organizational Behavior-II  
• Advanced Marketing Management  
• Marketing Research  
• Total Quality Management | • Organizational Behavior-II  
• Project Management Fundamentals  
• Total Quality Management | • Crisis Management  
• Disaster Preparedness & Mgt  
• Post Disaster Management |
| 5th Quarter | • Financial Accounting  
• Hotel Management  
• Relational Database Mgmt Systems | • Financial Accounting  
• HRM for Health | • Financial Accounting  
• MS Project Management |
| 6th Quarter | • Basic Finance  
• Sales Management  
• Front Office Management  
• Object Oriented Programming | • Basic Finance  
• Decision Making | • Basic Finance  
• Decision Making  
• Health Planning  
• Disaster & Development |
| 7th Quarter | • Human Resource Management –I  
• Food & Beverage Management  
• Project  
• E-Commerce  
• Project | • Human Resource Management –I  
• Hospital Management  
• Project | • Human Resource Management –I  
• Financial Analysis  
• Project |
| 8th Quarter | • Human Resource Management-II  
• Hotel Operations  
• Marketing for Hospitality  
• ORACLE Developer 2000  
• Advanced Computer Networks | • Human Resource Management-II  
• Strategic Management  
• Management in General Practice | • Human Resource Management-II  
• Strategic Management  
• Disaster Management Policy |

* * Executive MBA Completed *

<table>
<thead>
<tr>
<th>Quarter</th>
<th>MIS/IT</th>
<th>Health Management</th>
<th>Disaster Risk Management</th>
</tr>
</thead>
</table>
| 9th Quarter | • Business Mathematics  
• Hotel Financial Management  
• SQL, PL/SQL | • Business Mathematics  
• Public Health Management | • Business Mathematics  
• Disaster Risk Reduction |
| 10th Quarter | • Business Statistics  
• Travel Agency Management  
• Web Development | • Business Statistics  
• Poverty Alleviation | • Business Statistics  
• Management of WMD Disasters |
| 11th Quarter | • Principles of Economics  
• Consumer Behavior-I  
• Software Engineering | • Principles of Economics  
• Epidemiology | • Principles of Economics  
• Environmental Regulations |
| 12th Quarter | • Management Information Systems  
• Consumer Behavior-II  
• Software Project Management | • Management Information Systems  
• Health Policy | • Management Information Systems  
• Advanced Crisis Management |
| 13th Quarter | • Knowledge Management  
• Entrepreneurship  
• Knowledge Management  
• Entrepreneurship | • Knowledge Management  
• Entrepreneurship | • Knowledge Management  
• Entrepreneurship |
| 14th Quarter | • Master Thesis (1.5 years) 6 months  
• Internship (2.5/3.5 years) 3 months  
• Master Thesis (1.5 years) 6 months  
• Internship (2.5/3.5 years) 3 months | • Master Thesis (1.5 years) 6 months  
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